



# DMS Group

**BUY**

Market Cap (€M)	36,8	Ticker	ALDMS-FR	Medtech
Target Price	2,00	Number of shares (in million)	26,65	Research note
4/14/2026 Price	1,38 €	Average volume 12m (securities)	21 386	4/15/2026
Upside	45%	Extreme 12m (€)	0,95€/1,49€	

## A historic profitability milestone

### Highlights

- Strong improvement in profitability
- Strengthened financial position (Net debt ex-IFRS 16 / EBITDA: 1.7x)
- Target price reiterated at 2,0€

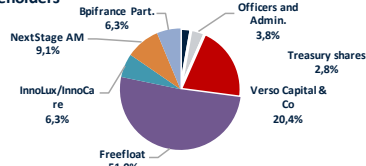
#### Financial summary (€m)

31/12	2025	2026e	2027e	2028e
Sales	50,0	57,5	62,0	66,0
YoYchg (%)	8,3%	15,1%	7,8%	6,5%
EBITDA	4,6	6,1	6,8	7,4
% of sales	9,1%	10,6%	11,0%	11,2%
EBIT	1,9	3,5	4,1	4,5
% of sales	3,8%	6,1%	6,7%	6,9%
Net profit	-0,2	1,6	2,7	3,1
% of sales	-0,3%	2,8%	4,3%	4,6%
EPS (reported)	0,02	0,07	0,09	0,11
ROCE (%)	3,7%	6,4%	7,3%	7,9%
ROE (%)	-0,9%	7,7%	11,3%	11,6%
Gearing (%)	37,5%	43,0%	31,3%	20,3%
Net debt	7,8	9,6	7,8	5,7
Div/share (€)	0,0	0,0	0,0	0,0
Yield (%)				

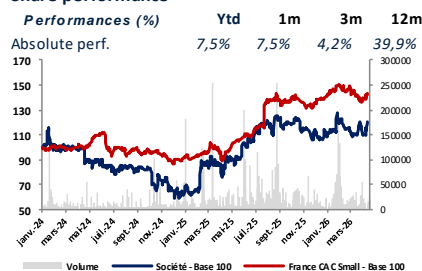
#### Valuation metrics (x)

	2025	2026e	2027e	2028e
EV/sales (x)	0,8	0,9	0,8	0,7
EV/EBITDA (x)	9,1	8,1	7,0	6,2
EV/EBIT (x)	22,2	14,1	11,6	10,1
P/E (x)	ns	22,9	13,9	12,0

#### Shareholders



#### Share performance



#### FY 2025 results

Following the publication of full-year revenue up +9% YoY to €50.0m, DMS Group reports 2025 results marked by a significant improvement in profitability, with net income returning to break-even for the first time since 2007.

In detail, EBITDA reached €4.6m (9.1% margin), EBIT came in at €1.9m (vs. -€0.2m in 2024), and net income stood at break-even (€0.0m vs. -€2.8m in 2024). These figures came in above our expectations at the operating level (we were forecasting EBITDA of €4.0m and EBIT of €1.3m), while net income was in line with our estimates.

Management also reiterated its targets under the Imaging 2027 plan, aiming for revenue of €70m and EBITDA of €10m by 2027.

#### Net income now back to positive territory

FY 2025 confirms a solid operational momentum, driven by a combined effect of top-line growth and margin expansion.

EBITDA increased by +69.0% to €4.6m, primarily supported by an improvement in gross margin, which we now estimate to be close to 40.0%, revenue growth (+9%), and disciplined cost control, with a contained increase in operating expenses.

Purchases and external costs rose by +6% to €6.8m, while personnel expenses increased by +5% to €9.5m, reflecting solid cost discipline in a growth environment. Depreciation and provisions remained broadly stable (€2.7m vs. €2.9m in 2024), and EBIT reached €1.9m, a record positive level for the Group.

After accounting for other operating expenses (-€0.7m) and a negative financial result (-€1.1m), net income reached break-even, representing a €2.8m year-on-year improvement.



**A strengthened financial position**

At end-2025, DMS Group's financial position has improved significantly. Shareholders' equity stood at €20.7m (vs. €14.2m in 2024), while net debt (excluding IFRS 16) amounted to €6.8m, including €0.9m of other current financial assets (vs. €10.6m in 2024). This reduction in leverage is mainly explained by a €6.9m capital increase completed in 2025 with institutional investors (InnoLux, InnoCare Optoelectronics, Bpifrance, NextStage AM). The Group reports a net debt (ex-IFRS 16) to EBITDA ratio of 1.7x (vs. 3.9x in 2024).

However, cash generation was impacted by a significant negative change in working capital of -€3.1m, compared to a positive €4.0m effect in 2024. This evolution mainly reflects an increase in trade receivables, which reached €11.1m compared to €7.5m a year earlier, driven by strong activity at the end of 2025. In this context, free cash flow came in negative at -€2.4m for the year.

**Outlook & estimates**

Management reiterated the ambitions of the Imaging 2027 plan, while highlighting limited short-term visibility due to a less dynamic market environment at the beginning of 2026.

Nevertheless, the Group expects to outperform its market, with continued revenue growth and further margin improvement.

Key growth drivers include ongoing deliveries of mobile radiology units in Ukraine, solid commercial momentum in North America, and the commercial launch of the ONYX mobile radiology solution expected in Q2 2026.

Following this publication, we upgrade our profitability forecasts for 2026. We now expect EBITDA of €6.1m, implying a margin of 10.6% (vs. 9.6% previously), while our EBIT forecast is raised to €3.5m (vs. €2.5m previously).

These revisions reflect the stronger-than-expected operational performance in 2025 and improved visibility on the margin expansion trajectory. They are based on an unchanged assumption of revenue growth of +15.1% to €57.5m, which we maintain at this stage.

**Recommendation**

We reiterate our Buy recommendation with a target price of €2.0.



## Company profile

Founded in Montpellier in 1993, DMS Group is a medtech company specialising in the development, design, manufacture and marketing of medical imaging systems, primarily for digital radiology and bone densitometry. Since 2020, the Group has also been marketing a software suite, developed in-house, dedicated to the management of medical examinations. With more than 30 years' experience, DMS Group focuses on providing innovative, high added-value digital imaging solutions to ensure that healthcare professionals can make reliable diagnoses and provide better therapeutic follow-up for patients.

## Investment case

**A pure player in medical imaging.** In October 2022, the Group unveiled its new roadmap to establish DMS Group as a key European player in the global medical imaging industry. Named Imaging 2027, this ambitious strategic plan targets over €70.0 million in revenue and a 14% EBITDA margin by 2027, driven solely by organic growth. In this context, management has also decided to refocus on the medical imaging activities of its subsidiary, DMS Imaging (88.3% ownership), and has completed its divestment from its DMS Biotech business (stake in Hybrigenics).

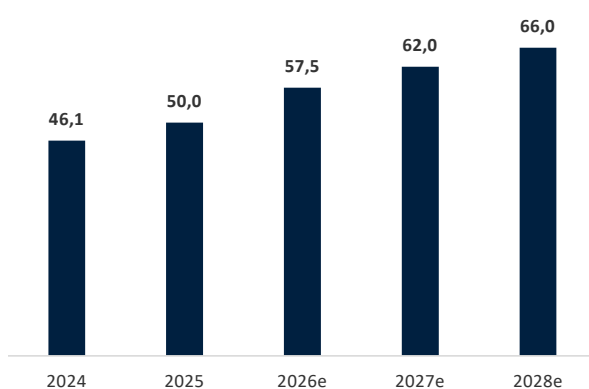
**High-profile partnerships.** DMS Group has developed recognized expertise, enabling it to establish a strong position in the medical imaging market. Thanks to the technological excellence of its innovative solutions and its flexibility, DMS Group has secured multiple commercial and industrial partnerships with major industry players such as Canon, Fujifilm, and Carestream.

**An innovative international group.** Leveraging its partnerships, the Group has a significant international presence. It relies on its new 6,000 m<sup>2</sup> production facility in Gallargues-le-Montueux, which employs 125 people and enables the production of up to 450 radiology tables per year. The Group also implements an ambitious innovation strategy. Driven by a top-tier R&D team (with 25% of its workforce dedicated to R&D) and sustained R&D efforts (~10% of revenue over the past five years), the company holds a portfolio of approximately 10 patents.

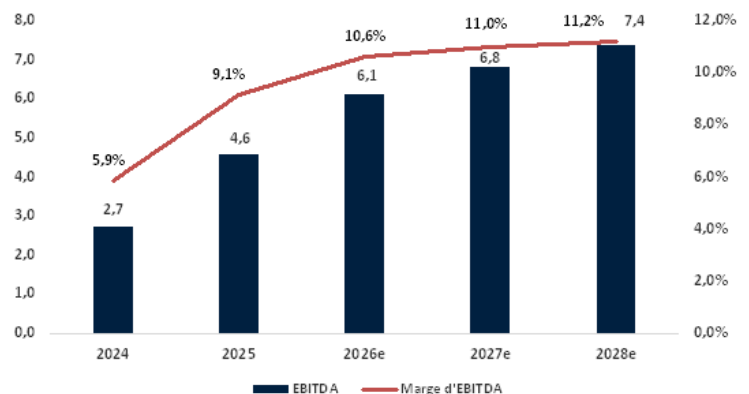
## Comparable valuation multiples

Société	Capitalisation	VE / CA			VE / EBITDA			VE / EBIT			P/E		
		2026ee	2027e	2028e	2026ee	2027e	2028e	2026ee	2027e	2028e	2026ee	2027e	2028e
Siemens Healthineers	43 191,1	2,3x	2,1x	2,0x	11,3x	10,1x	9,2x	14,3x	12,7x	11,3x	18,6x	15,9x	13,9x
Guerbet SA	118,8	0,6x	0,6x	0,6x	5,4x	4,1x	4,0x	15,1x	8,6x	7,6x	20,1x	5,1x	4,9x
Hologic, Inc.	16 900,0	4,6x	4,3x	4,1x	13,9x	13,2x	12,4x	15,0x	14,3x	13,5x	19,8x	18,4x	17,1x
GE Healthcare Technic	28 917,6	1,8x	1,7x	1,6x	9,7x	9,0x	8,4x	11,3x	10,4x	9,7x	15,0x	13,6x	12,4x
Arcoma AB	11,0	0,6x	0,6x	0,5x	4,4x	3,8x	3,6x	7,2x	5,7x	5,3x	13,2x	10,8x	9,9x
I.M.D. International Me	25,6	0,5x	0,4x	ns	5,0x	3,8x	ns	6,8x	5,0x	ns	14,2x	10,2x	ns
<b>Moyenne</b>		<b>1,7x</b>	<b>1,6x</b>	<b>1,8x</b>	<b>8,3x</b>	<b>7,3x</b>	<b>7,5x</b>	<b>11,6x</b>	<b>9,4x</b>	<b>9,5x</b>	<b>16,8x</b>	<b>12,3x</b>	<b>11,6x</b>
<b>Mediane</b>		<b>1,2x</b>	<b>1,1x</b>	<b>1,6x</b>	<b>7,5x</b>	<b>6,5x</b>	<b>8,4x</b>	<b>12,8x</b>	<b>9,5x</b>	<b>9,7x</b>	<b>16,8x</b>	<b>12,2x</b>	<b>12,4x</b>

## Change in sales (€M) 2024-2028e



## Change in EBITDA (€M) 2024-2028e



P&L (€m)	2024	2025	2026e	2027e	2028e
Sales	46,1	50,0	57,5	62,0	66,0
EBITDA	2,7	4,6	6,1	6,8	7,4
<b>EBIT</b>	<b>-0,2</b>	<b>1,9</b>	<b>3,5</b>	<b>4,1</b>	<b>4,5</b>
Operating income	-0,3	1,2	3,0	4,1	4,5
Net financial income (loss)	-2,3	-1,1	-1,0	-1,0	-0,9
Tax	-0,2	-0,1	-0,4	-0,5	-0,5
Affiliates	0,0	0,0	0,0	0,0	0,0
Minorities	0,1	0,2	0,0	0,0	0,0
<b>Net income, group share</b>	<b>-2,9</b>	<b>-0,2</b>	<b>1,6</b>	<b>2,7</b>	<b>3,1</b>
Balance sheet (€m)	2024	2025	2026e	2027e	2028e
Non current assets	23,6	24,6	24,5	24,4	24,2
Goodwill	8,0	8,0	8,0	8,0	8,0
Working capital	10,0	12,6	16,0	17,1	18,2
<b>Cash and cash equivalents</b>	<b>5,3</b>	<b>7,1</b>	<b>7,9</b>	<b>8,6</b>	<b>9,7</b>
Equity	14,2	20,7	22,3	24,9	28,0
Borrowings and financial debt	15,9	14,9	17,4	16,4	15,4
<b>Total balance sheet</b>	<b>53,9</b>	<b>62,5</b>	<b>67,2</b>	<b>69,7</b>	<b>73,0</b>
Cash flow statement (€m)	2024	2025	2026e	2027e	2028e
Cash flow from operations	0,9	3,3	4,3	4,3	4,3
Change in working capital	-1,2	-3,1	-1,7	-1,7	-1,7
<b>Cash flow from operating activities</b>	<b>-0,2</b>	<b>0,2</b>	<b>2,6</b>	<b>2,6</b>	<b>2,6</b>
CAPEX, net	-2,1	-1,4	-1,5	-1,5	-1,5
Net financial investment	0,0	0,0	0,0	0,0	0,0
<b>FCF</b>	<b>-2,1</b>	<b>-1,4</b>	<b>-1,5</b>	<b>-1,5</b>	<b>-1,5</b>
Capital increase	0,0	0,0	0,0	0,0	0,0
Change in financial debt	0,0	0,0	0,0	0,0	0,0
Dividends paid	0,0	0,0	0,0	0,0	0,0
<b>Cash flow from financing activities</b>	<b>0,0</b>	<b>0,0</b>	<b>0,0</b>	<b>0,0</b>	<b>0,0</b>
Change in cash and cash equivalents	0,0	0,0	0,0	0,0	0,0
Ratios	2024	2025	2026e	2027e	2028e
<b>Sales growth (%)</b>	<b>9%</b>	<b>21%</b>	<b>8%</b>	<b>8%</b>	<b>8%</b>
EBITDA margin (%)	5%	8%	10%	10%	10%
<b>EBIT margin (%)</b>	<b>-1%</b>	<b>2%</b>	<b>5%</b>	<b>5%</b>	<b>5%</b>
Operating profit margin (%)	-1%	2%	5%	5%	5%
Net margin (%)	-2%	1%	2%	2%	2%
CAPEX (% sales)	5%	3%	3%	3%	3%
Working capital (% sales)	29%	29%	30%	30%	30%
ROCE (%)	-1%	3%	6%	6%	6%
ROCE ex GW (%)	-1%	3%	7%	7%	7%
ROE (%)	-7%	5%	10%	10%	10%
Payout (%)	0%	0%	0%	0%	0%
Dividend yield (%)	0%	0%	0%	0%	0%
Leverage ratios	2024	2025	2026e	2027e	2028e
<b>Gearing (%)</b>	<b>138%</b>	<b>140%</b>	<b>118%</b>	<b>118%</b>	<b>118%</b>
Net debt/EBITDA (x)	8,0	4,1	2,8	2,8	2,8
Interest coverage (x)	3,1	6,2	8,2	8,2	8,2
Valuation	2024	2025	2026e	2027e	2028e
Nb of shares (millions)	18,1	26,7	26,7	26,7	26,7
Average nb of shares (millions)	17,9	22,4	26,7	26,7	26,7
Price (annual average, €)	0,9	1,2	1,4	1,4	1,4
Average market capitalization (€m)	16,4	26,0	36,8	36,8	36,8
(2) Net debt (+)/ Net cash (-)	10,6	7,8	9,6	7,8	5,7
(3) Value of minorities	1,3	1,5	1,5	1,5	1,5
(4) Value of financial assets	0,4	0,5	0,5	0,5	0,5
EV = (1)+(2)+(3)-(4)	27,9	34,7	47,4	45,6	43,5
<b>EV/sales</b>	<b>0,7</b>	<b>0,8</b>	<b>0,9</b>	<b>0,8</b>	<b>0,7</b>
EV/EBITDA	11,3	9,1	8,1	7,0	6,2
<b>EV/EBIT</b>	<b>ns</b>	<b>22,2</b>	<b>14,1</b>	<b>11,6</b>	<b>10,1</b>
P/E	ns	ns	22,9	13,9	12,0
P/B	1,2	1,5	1,7	1,5	1,3
Per share data (€)	2024	2025	2026e	2027e	2028e
<b>EPS (reported)</b>	<b>0,0</b>	<b>0,0</b>	<b>0,1</b>	<b>0,1</b>	<b>0,1</b>
Book value	0,6	0,6	0,7	0,7	0,7
Dividend	0,0	0,0	0,0	0,0	0,0



**EuroLand Corporate company ratings :**

EuroLand Corporate's recommendations cover the next twelve months and are defined as follows:

**Buy:** upside potential greater than +15% in absolute terms relative to the current share price, with good fundamentals.

**Hold :** upside potential between +5% and +15% in absolute terms relative to the current share price.

**Neutral:** share price potential between -5% and +5% absolute vs. current price.

**Underweight :** downside potential of between -5% and -15% in absolute terms relative to the current share price.

**Sell :** downside potential greater than -15% absolute relative to current share price, excessive valuation.

**Under review :** the recommendation is under review due to a capital transaction (takeover bid / public exchange offer / capital increase, etc.), a change of analyst or a temporary conflict of interest between EuroLand Corporate and the issuer.

**Recommendation history :**

BUY : Since 31/05/2023

Hold : (-)

Neutral : (-)

Underweight : (-)

Sell : (-)

Under review : (-)

**Valuation methods :**

**This research note may refer to valuation methods whose definitions are summarized below:**

**1/ Comparables method :** the valuation multiples of the company under review are compared with those of a sample of companies in the same business sector, or with a similar financial profile. The average of the sample establishes a valuation benchmark, to which the analyst adds any discounts or premiums resulting from his or her perception of the specific characteristics of the company being valued (legal status, growth prospects, level of profitability, etc.).

**2/ NAV method :** Net Asset Value approach is an assessment of the market value of a company's balance sheet assets, using the method that appears most relevant to the analyst.

**3/ Sum of the parts method :** the sum of the parts consists in valuing a company's activities separately, using methods appropriate to each of these activities, and then adding them together.

**4/ DCF method :** the discounted cash flow method consists in determining the present value of the cash a company will generate in the future. Cash flow projections are established by the analyst on the basis of his or her assumptions and modeling. The discount rate used is the weighted average cost of capital, which represents the cost of the company's debt and the theoretical cost of equity estimated by the analyst, weighted by the weight of each of these two components in the company's financing.

**5/ Transactions multiples method :** the method consists of applying the multiples observed in previous transactions involving comparable companies to the company being valued.

**6/ Dividend discounting method :** the method consists of establishing the present value of the dividends that will be received by a company's shareholder, based on a dividend projection made by the analyst and a discount rate deemed relevant (generally the theoretical cost of equity).

**7/ EVA method :** the "Economic Value Added" method involves determining the annual increase in profitability generated by a company's assets in relation to its cost of capital (also known as "value creation"). This additional profitability is then discounted for future years at a rate corresponding to the weighted average cost of capital, and the result obtained is added to the company's net book value.

**DETECTION OF POTENTIAL CONFLICTS OF INTEREST**

Corporate Finance	Intérêt personnel de l'analyste	Détention d'actifs de l'émetteur	Communication préalable à l'émetteur	Contrat de liquidité	Contrat Eurovalue <sup>®</sup>
Non	Non	Non	Oui	Non	Oui



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